

RETAIL SCIENCE LAB

No fear recommendations

- Boost confidence & profits
- Take the fear out of being your best
- Discover the science behind how client retention, new client referrals and retail recommendations are related
- Learn the art of the recap
- The power of 3!
- Study why clients shop in salons and why they shop elsewhere

- Adopt simple systems used in top salons for best in class results
- Hold yourself and your team accountable; track & report your sales success
- Learn new retail recommendation verbiage
- Statistics and benchmarking; how are you doing?
- Smart, Simple, Sustainable!

Monday April 1st 10am till 3pm \$50

Paramount Training Center 125 Commerce DR Hauppauge NY 11788
Register at www.paramountbeauty.com/education





Certified